

CLEAR ADMIT School Snapshots

Concentrations at ISB

- Entrepreneurship
- Finance
- Information and Technology Management
- Operations Management
- Marketing
- Strategy and Leadership
- Healthcare
- Manufacturing
- Public Policy

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**STUDY ABROAD
PROGRAMS**

INDIAN SCHOOL OF BUSINESS

The Indian School of Business (ISB) is located in Hyderabad, India, one of the larger urban areas in India. The school opened a second location in Mohali, India in April 2012. ISB offers a full-time Post Graduate Program in Management (PGP) in addition to a Post Graduate Program for Senior Executives (PGPMAX). Highlights of ISB's program include a condensed time frame of only one year, as well as access to an international faculty and the thriving global IT scene in Hyderabad. This proximity to tech companies and their leaders further enhances the learning environment, and career opportunities, for ISB students.

ACADEMICS

Faculty

ISB has a full-time resident faculty of 50 professionals. In addition to its resident faculty, the school hosts over 120 visiting faculty throughout the year who are often affiliated with other MBA programs, such as Wharton, Kellogg and Sloan. ISB also features a Media Hub and seven Centres of Excellence, which support research on areas ranging from analytical finance to entrepreneurship development.

Curriculum

ISB faculty members utilize a variety of teaching methods including seminars, simulations, and case studies. The PGP is broken into eight terms of approximately six weeks each. Pre-term and orientation activities, which are social and recreational in nature, commence in mid-April. Students also have the option of taking three modules covering statistics, accounting and other quantitative methods during pre-term. Classes begin in late April, and students graduate in mid-April of the following year.

During their first four terms, students are divided into study groups and undertake a series of core courses together. These courses are designed to give students a solid foundation in business principles including finance, marketing, strategy, operations, and investment IT management. The fourth core term crosses over with electives, as students can begin to direct their studies by choosing from the school's more than 80 electives for the remaining terms. By selecting specific combinations of courses, students can create concentrations or majors for themselves in one of six categories: entrepreneurship, finance, information and technology management, operations management, marketing, strategy and leadership, with three additional industry specializations in healthcare, manufacturing, and public policy. Students can opt to take 18 to 21 elective credits, but must take at least six related credits for a concentration or specialization. Under faculty guidance, students also can enroll in ISB's Independent Study Program.

To further prepare its students for reentry into the workforce, ISB offers several practicum courses, including the Experiential Learning Programme (ELP) and the Wharton Global Consulting Practicum (WGCP). The ELP gives students the opportunity to work with established businesses on a range



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Degree Offerings at ISB Post Graduate Programme in Management (PGP)

One-Year
www.isb.edu/pgp

Post Graduate Programme in Management for Senior Executives (PGPMAX)
www.isb.edu/pgpmax

Management Programme for Family Business
<http://www.isb.edu/mfab/>



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of issues they are facing, which may include matters of market positioning, new product development, creating growth strategies, and talent management. This for-credit experience allows students to work in teams of four to five and gain insight into real-life business considerations and present recommendations to the businesses with which they have been matched. Moreover, many companies view this program as a pre-recruitment exercise. Meanwhile, the WGCP offers ISB and Wharton students the chance to better understand international business and to act—with the guidance of faculty mentors—as consultants for real businesses. ISB also maintains over 40 exchange partnerships with other business schools in the United States, Europe, Africa and Asia.

Other MBA Degree Options

In addition to its one-year PGP, ISB offers a 15-month Post Graduate Program in Management for Senior Executives targeted at applicants with at least 10, and generally 15 or more, years of work experience. The school also offers the fully funded Fellow Program in Management, which is designed to foster the potential of innovative academic researchers so that they can later secure faculty positions at leading international business schools. Finally, ISB maintains a Management Program for Family Business, which offers 15 months of business training tailored to students who will become leaders of their family businesses, and various executive education programs.

Recent college graduates with less than two years of work experience hoping to attend ISB in the near future have the option to apply for the Early Entry Option. Students accepted through the Early Entry Option are granted advanced admission to ISB's one-year PGP upon completing two years of professional work experience prior to matriculation.

CAMPUS LIFE

Clubs, Conferences & Competitions

ISB has over 25 clubs that it divides into two categories, social and professional, all of which are overseen by the elected members of the Graduate Student Board. ISB's social clubs include an Arts & Creativity Club, Sports Club and Wine & Brew Club, among others, through which students get to know their peers outside of an academic context. Professional clubs, meanwhile, give students the opportunity to bond over shared career interests. Students can also participate in ISB's more than 15 professional clubs, such as the Consulting Club, Finance Club and Marketing Club.

Professional clubs further enhance the campus community by organizing a number of events throughout the academic year. These events vary from ongoing workshops to lecture series and "conclaves." For example, the Consulting Club organizes résumé writing workshops as well as Speaker Sessions, which bring consultants from companies like BCG and McKinsey to campus. Meanwhile the Finance Club organizes two key conclaves, including the Annual Capital Markets Conclave in November, that bring together interested members of the student body and current finance practitioners for speakers and panels. In addition to attending conferences and lec-



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MBA Admissions Consulting

Clear Admit exclusively recommends Veritas Prep for MBA admissions consulting services.

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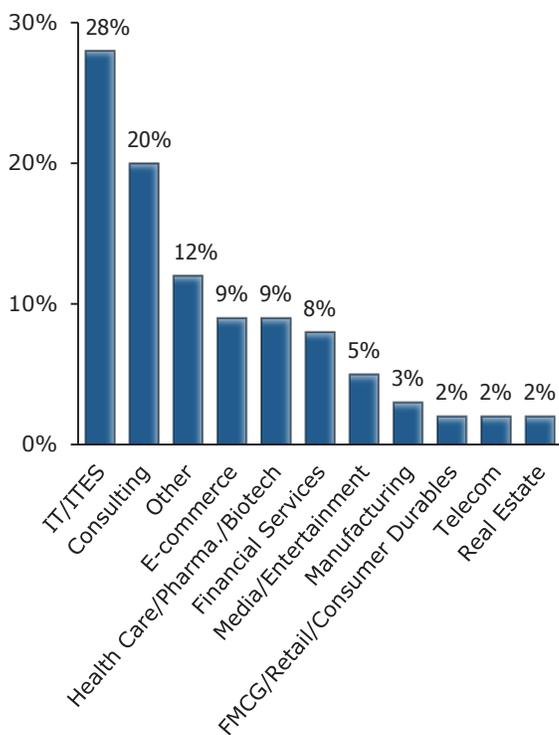
Enjoying this 'snapshot' of ISB? Read our full report and become an expert on their MBA program overnight! Download the Clear Admit School Guide to ISB here.

tures, ISB students also compete in a number of competitions each year, including the Microsoft Bizspark India Start-up Challenge, Amazon Customer Excellence (ACE) Challenge and recently launched ISB-Ivey Global Case Competition.

Campus Spaces

ISB's primary campus is spread across 260 acres of land in northwest Hyderabad. Facilities on the Hyderabad campus include a central academic building—called the Academic Centre—that houses the school's main library, lecture theaters, faculty offices, the Learning Resource Centre and a 500-seat auditorium. In addition to its main academic building, ISB provides housing for its students, faculty and executive guests. Students also have access to the Recreation Centre, which includes a swimming pool, basketball courts and other sports equipment and playing grounds. The Mohali campus in northern India, operational as of April 2012, offers facilities similar to those on the original Hyderabad campus. Designed to meet LEED Gold sustainability criteria, ISB's Mohali campus spans more than 70 acres and hosts four new institutes focused on healthcare, global manufacturing, public policy and infrastructure management.

Post-MBA Industry Placement



POST-MBA

Career Services

ISB's Career Advancement Services (CAS) seeks to help its students find jobs that will personally satisfy them as well as adequately compensate them. To assist students in their employment search, the CAS offers career counseling, skills workshops, résumé critique, interview practice, and additional support targeted at bolstering selected soft skills. The CAS's Learning and Development team begin working with students by the start of their first term. The CAS Placement Process begins when students complete an online registration form. Recruiters are welcomed on campus to conduct Pre-Interview processes, which can give students the opportunity to get a sense of each company's culture and expectations. Students then create "expressions of interest" for companies that best fit their own set of skills and experience. Corporations then communicate with the CAS office to schedule interviews with eligible students.

Career Statistics

Within ISB's Class of 2014, 766 students participated in the recruiting process. This ultimately led to a total of 884 job offers, 248 of which were made for positions in the technology sector. Twenty-eight percent of the Class of 2014 entered the technology sector upon graduation. The second most popular industry, which drew 20% of the class, was consulting. Another 9% of graduates went into e-commerce and 8% into the finance industry. Other industries pursued by ISB graduates included entertainment, manufacturing, and pharma/biotech/healthcare. Consulting was the most popular function for the class, drawing 24% of 2014 graduates. Eighteen percent of graduates entered sales and marketing roles, while general management attracted 20% of the class. Finance and operations attracted 8% each, and technology functions accounted for 2% of post-employment opportunities in 2014.

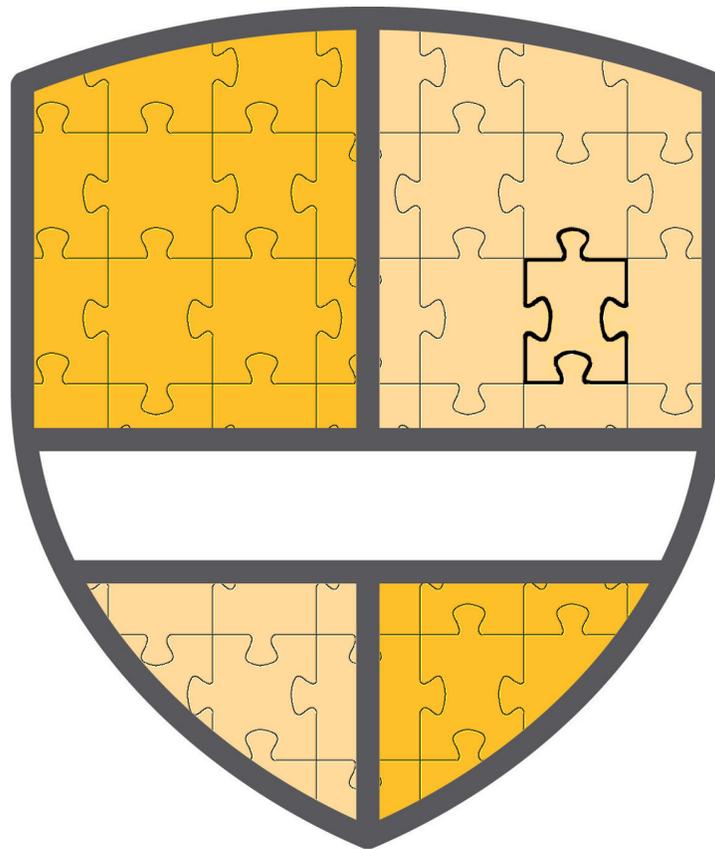
GMAT 80% Range	Median GMAT	Avg. Years of Work Experience
680-750	710	5



The 'snapshot' is only one piece of the puzzle.



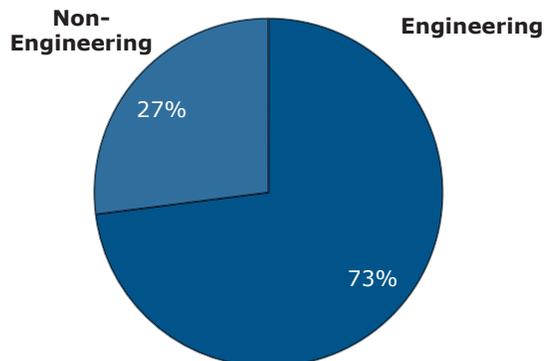
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Undergraduate Majors



Application Checklist

- Online Application & Fee
- Passport Size Color Photo
- Passport Copy
- Academic Mark Sheets & Certificates
- Two Recommendations
- Proof of Income
- GMAT, TOEFL/IELTS Scores
- Interview

Program Tuition

Admissions Fee	2,50,000 INR (US\$3,900)
Tuition Fee	17,50,000 INR (US\$27,310)
Campus accommodation	2,00,000 INR (US\$3121)
GOI service tax	308,700 INR (US\$4,820)
Library and Recreation Centre Fee	5,000 INR (US\$78)
ISB Alumni Assoc. Memb.	15,000 INR (US\$234)
Security Deposit (refundable)	15,000 INR (US\$234)
Total	2,543,700 INR (US\$39,696)

ADMISSIONS

The Class Profile

The ISB Class of 2016 comprises 813 students, with 516 at the Hyderabad location and 253 at Mohali. Similar to previous years, the class was 71% male and 29% female and the mean age of the Class of 2016 was 27 at the time of matriculation. The range of GMAT scores for the class was 600 to 770, with a median GMAT score of 700. Seventy-three percent of students came from academic backgrounds in engineering. Roughly 11% of the class was made up of non-Indian passport holders, and students boasted an average of five years of work experience.

Application Procedures

To submit a complete application to ISB, applicants must fill out its online data form, respond to several essays, report their GMAT score, submit their undergraduate transcripts and provide the names of two recommenders. ISB prefers applicants to have at least two years of full-time experience to be considered for the PGP, and highly qualified candidates with less experience may be eligible for deferred admission. Applicants must also pay an application fee of INR 3,000. ISB has two cycles, or rounds, of admission for Indian passport holders occurring in mid-October and early January. Applicants will learn whether they have been accepted by mid-December for the first round and early March for the second. International applicants are evaluated on a rolling basis, with a final deadline in mid-January. Interview invitations are extended to select applicants and are conducted in person in three locations in India and over the telephone for international applicants.

FINANCING

The tuition for ISB is INR 17,50,000 for the 2016-2017 academic year. The full cost of the program, however, rises with additional fees and also depends on whether students choose to live on campus in a shared accommodation or in a studio apartment. The program cost includes an admissions fee, library and recreation fee, living costs, and books, computer and meal plans among other assorted fees. For those who choose shared accommodation, the total cost of the program is INR 2,543,700. Students who choose studio accommodations must pay a bit more for their independent living, with a total cost of INR 2,674,800.

ISB offers merit- and need-based scholarships that range from partial scholarships to full coverage of tuition. Each scholarship has its own requirements, which vary from focusing on a student's nationality to how he or she scored on the GMAT exam. Students are automatically considered for some scholarships, while for others students must provide supplemental information and be interviewed before being awarded any funding. ISB has partnered with several banks and lending institutions, including Credila and Andhra Bank, to offer loans to its students. These loans can amount to up to 95 percent of the cost of the PGP depending on a student's collateral. The repayment and additional fees also vary from one organization to another.



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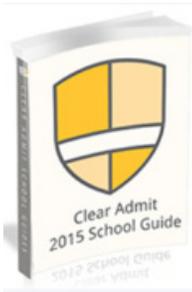
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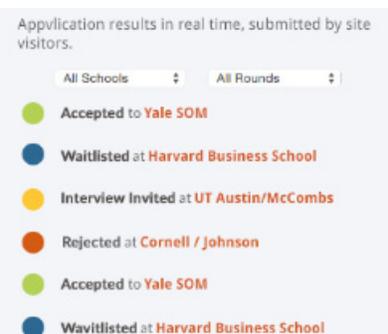
Publications

From a school's curriculum to universal b-school strategy, each of our publications series provide a centralized source of information that is crucial to an effective application.



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