



Core Courses at Yale SOM Orientation to Management

- Basics of Economics
- Basics of Accounting
- Introduction to Negotiation
- Modeling Managerial Decisions
- Probability Modeling and Statistics
- Managing Groups and Teams

Organizational Perspectives

- Introduction to Negotiations
- Competitor
- Customer
- Investor
- The Global Macroeconomy
- Sourcing and Managing Funds
- State and Society
- Employee
- Innovator
- Operations Engine

Integrated Management Perspectives

YALE SCHOOL OF MANAGEMENT

The Yale School of Management (SOM) is located near the center of Yale University's campus in New Haven, Connecticut. One of the smaller leading MBA programs in terms of class size, hallmarks of Yale SOM include its close-knit student body and multidisciplinary approach to business education. In addition, students at the school benefit from a high degree of integration with Yale University as a whole and have the ability to take elective courses across the university. Yale SOM's MBA program is known for its high placement of graduates into jobs in the nonprofit sector and focus on finance.

ACADEMICS

Faculty

Yale SOM boasts a student-to-faculty ratio of six to one. Across its seven disciplinary groups, the school employs over 80 full-time professors, in addition to approximately 50 affiliates and visiting professors. These professors help manage the school's five research centers, which cover topics ranging from business and the environment to corporate governance and performance.

Curriculum

Yale SOM's MBA program is designed to be completed over four semesters of 12 weeks each, with students completing an internship during the summer between the first and second years. Each semester is divided into two six-week quarters; while the majority of electives last an entire semester, all core courses and some electives last only one quarter. Professors at Yale SOM use the "Raw Case" approach, which challenges small teams of students to analyze real-world case studies using data, news reports, and interviews.

After a week and a half of orientation, first-year students begin the core curriculum in mid-August, and second-year students commence classes a week later. The fall semester ends in mid-December. Classes resume in early January and run until early May, with commencement occurring later that month.

All first-year students are required to complete Yale's core curriculum, which is made up of three segments. The first segment, Orientation to Management, lasts for seven weeks and teaches students the basics of business disciplines such as economics, accounting, management, data analysis and decision-making. Rather than focusing on disciplinary topics, the next segment, Organizational Perspectives, is teamtaught and designed to help students look at the business world in an integrated manner by examining different internal and external roles. Organizational Perspectives runs for two quarters and is comprised of nine courses. During spring break, each first-year student fulfills an international experience requirement by going on one of several faculty-led fieldtrips to various international destinations. The final seqment of the core, Integrated Management Perspective, uses case studies and group projects to help students synthesize the lessons they have learned throughout the first year.



Enjoying this 'snapshot' of Yale SOM? Read our full report and become an expert on their MBA program overnight! Download the Clear Admit Yale SOM School Guide here.

Degree Offerings at Yale SOM

Full-time MBA Program

http://som.yale.edu/MBA/

Executive MBA Program

MBA for Executives: Leadership in Asset Management, Healthcare, or Sustainability http://som.yale.edu/our-programs/ mba-executives

Joint Degrees

MBA/JD, MBA/MEM or MF, MBA/MPH, MBA/MD, MBA/MARCH, MBA/MFA, MBA/MDIV or MAR, MBA/MA, MBA/PhD

http://som.yale.edu/our-programs/ joint-degrees



Get in touch with Yale SOM

Admissions Office
Yale School of Management
Box 208200
New Haven, CT 06520-8200

1-203-432-5635

1-203-432-7004

mba.admissions@yale.edu

mba.yale.edu/index.shtml

In order to graduate, each MBA student must earn 72 units of coursework. Thirty-three and a half of these are achieved by completing the core curriculum; the remaining 38.5 are fulfilled through elective courses. First-year students take four units of electives in the spring semester, and the second-year curriculum is comprised entirely of electives. In addition to the wide variety of electives offered through Yale SOM, MBA students may fulfill their elective requirement by cross-registering for courses offered at other schools within Yale University. Students may also study abroad at one of Yale SOM's international exchange partner schools during the fall semester of their second year.

Other MBA Degree Options

In addition to its two-year full-time MBA program, Yale SOM offers an Executive MBA program for leaders in the asset management, healthcare, or sustainability sectors. The school has joined with Yale Law School to offer three-year and four-year MBA/JD programs. There are eight other joint degree options available, through which students can earn their MBA as well as a degree from another Yale graduate school. These include, among others, an MBA/MPH with the Yale School of Public Health, an MBA/MD with the Yale School of Medicine, and an MBA/MA in Global Affairs with the Jackson Institute for Global Affairs.

CAMPUS LIFE

Clubs, Conferences & Competitions

Students at Yale SOM have ample opportunities for extracurricular involvement. The school has nearly 50 student-run clubs, which vary in focus from professional to social. Fit For Thought, for example, operates a nonprofit exercise space on campus that is run by students, staff and faculty. The club raises funds to support students pursuing summer internships in the public service sector. On the professional side, the Consulting Club helps students learn about the consulting industry and recruiting process through weekly club meetings, interview workshops and case study practice sessions. In addition, each year the Consulting Club coordinates with Net Impact, another student group, to organize a case competition for first-year students. SOM students also have the opportunity to participate in other competitions including the annual Life Sciences Case Competition, which is run by the Yale Healthcare and Life Sciences Club.

Yale SOM's student clubs host a variety of conferences each year. These include the Private Equity Club's Private Equity Conference and the Education Club's Education Leadership Conference. There is also the student-run Philanthropy Conference, as well as the annual Yale Healthcare Conference, run by Yale SOM and the Health Professional Schools at Yale University.

Campus Space

Yale SOM is situated in the center of Yale University's campus in New Haven, Connecticut. The business school campus is housed in Edward P. Evans Hall, a 240,000 square foot facility that opened in January 2014 and includes a 350-seat Zhang Auditorium, the Ross Library, a dining commons and

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Clear Admit exclusively recommends Veritas Prep for MBA admissions consulting services.

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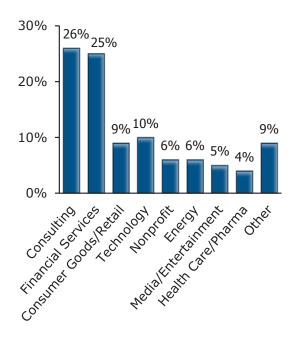
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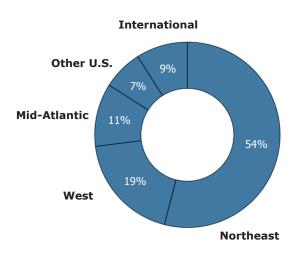
coffee shop, 16 state-of-the-art classrooms and the Beinecke Terrace Room.

While the Graduate Housing Office does offer dormitories and apartments to graduate students and their families, the school notes that most graduate students opt to live off campus in the residential neighborhoods of New Haven. Students can learn more about how to pursue off-campus housing options through Yale SOM's Office of Student Affairs.

Post-MBA Industry Placement



Post-MBA Regional Placement



POST-MBA

Career Services

Yale SOM's Career Development Office (CDO) provides students with a wide range of career counseling services, such as speakers, workshops and individual advising appointments. In addition, the CDO boasts a large library where students can find information about preparing for interviews, guides to writing cover letters, and other career development resources. The CDO also organizes a variety of recruiting events throughout the year to enable students to meet potential employers. These include corporate presentations, industry-specific networking nights, and trips to visit companies on site. Moreover, the CDO oversees a busy schedule of on-campus interviews; second-year students begin interviewing for full-time positions in October, and first-year students begin interviewing for summer internships in mid-January.

Career Statistics

Upon graduation, the median starting salary for Yale SOM's Class of 2014 was \$110,000, with a median of \$35,000 in other guaranteed compensation. Approximately 30% of the class chose post-MBA positions in finance/accounting functional roles. Consulting and general management were popular functions as well, claiming about 36% and 11% of graduates, respectively. Students also found jobs, albeit in fewer numbers, in functions such as marketing and sales and operations and logistics.

Consulting was a common industry choice for 2014 graduates, with 26% of the class entering this industry. Twenty-five percent of students went into finance, 9% into consumer products, and 10% into technology. Members of the Class of 2014 also found positions in nonprofit organizations, pharmaceuticals, biotechnology and healthcare, manufacturing, and media and entertainment, among other industries.

As often occurs at business schools, Yale SOM placed a large proportion, nearly 60%, of its graduates in the region where the school is located: the Northeastern U.S. Just over 20% of the Class of 2014 found jobs in the Western U.S., while almost 13% went to the Mid-Atlantic, just over 1% to the South, almost 5% to the Midwest and 2% to the Southwest. Nearly nine percent of students took jobs outside of the United States.

ADMISSIONS

The Class Profile

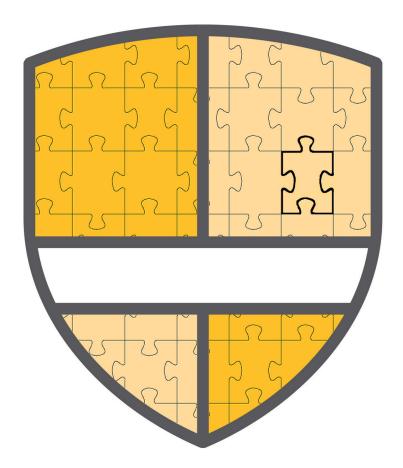
There are 323 students in Yale SOM's Class of 2016. The median GMAT score of this class is 720, with 80% of students



The 'snapshot' is only one piece of the puzzle.



Get the full picture in the Clear Admit School Guide.

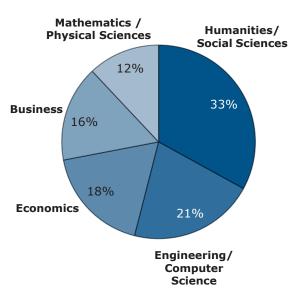


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S.C. Johnson Graduate School of Management, Judge Business School, Kellogg School of Management,
Kenan-Flagler Business School, London Business School, USC Marshall School of Business,
McCombs School of Business, MIT Sloan School of Management, NYU Stern School of Business,
Ross School of Business, Said Business School, Stanford Graduate School of Business,
Tepper School of Business, Tuck School of Business, Wharton School, Yale School of Management

GMAT	Average	Average
80% Range	GMAT	GPA
680-760	720	

Undergraduate Majors



Application Checklist Data Forms GMAT/GRE/TOEFL score(s) Academic Transcripts Résumé Essays Recommendation Letters Application fee Submitted!

Two-Year Program Tuition (per year)

Total	\$88,500
Health Insurance	\$2,100
Textbooks and Photocopies	\$920
Room, Board, and Personal Expenses	\$22,100
Program Fee	\$1,880
Tuition	\$63,380

scoring between 680 and 760, and the median undergraduate GPA is 3.56. Thirty-three percent of students hold undergraduate degrees in the humanities and social sciences, 16% in business, and 18% in economics. Twenty-one percent of students also came from academic paths in engineering and information systems/computer science, with 12% from mathematics and physical sciences

Women make up 37% percent of the Class of 2016. Thirtynine percent of the class is international, with 20% of students coming from Asia. Thirteen percent identify as a U.S. underrepresented minority, and 25% identify more broadly as minority students.

Application Procedures

Applicants can apply to Yale SOM during one of three rounds of admission; these typically occur in mid-September, early January and late April. The admissions committee requires that applicants submit a completed online application form covering personal and biographical information, a résumé, two letters of recommendation, and transcripts from all academic institutions attended. Applicants must also submit a TOEFL, PTE, or IELTS score report if needed, a GMAT or GRE score report, and typically a \$225 application fee. Application fees are priced on a sliding scale depending on the applicant's income. Interviews are conducted by invitation only and are required for admission to the MBA program. Applicants may be interviewed by members of the Yale SOM admissions committee, trained second-year students, alumni, or other members of the Yale SOM community.

Applicants who have displayed commitment to encouraging diversity in American businesses may also apply to Yale through the Consortium for Graduate Study in Management.

FINANCIAL AID

The tuition and program fees for the 2014-2015 academic year total \$63,380; however, with additional expenses such as living expenses and textbooks, Yale SOM estimates that students will pay \$88,500. A large number of merit-based scholarships are available through the school to help students pay for their education. Every applicant is automatically considered for these scholarships, with no separate application necessary. Students are also encouraged to pursue scholarships from outside sources. For additional sources of financial aid, students can apply for a variety of loans. These include federal loans for U.S. citizens and permanent residents, as well as the Yale International Student Loan, which does not require a co-signer and is open to all international students at Yale SOM. Alumni who pursue post-MBA careers in the public or nonprofit sectors within 10 years of graduation are eligible for extensive loan repayment support through the Yale SOM Loan Forgiveness Program.



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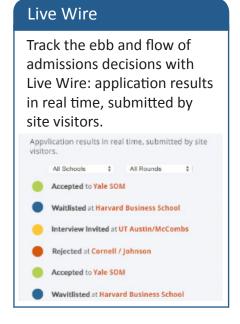
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